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### **About Us**

Cargomen Logistics is a TIER ONE Logistics Service Provider in Singapore and India.

Cargomen is certified as AEO, IATA, MTO & FIATA. Headquartered in Hyderabad and offices across all major cities in India, Cargomen is affiliated to over 5700 highly professional international logistics service providers in 765 cities and ports around the world through the WCA family. The service offerings of the company encompass efficient processes by leveraging IT in our Business, making Cargomen a Trusted Logistics Partner for your logistics requirements.

### **Mission**

Simplifying your trade compliance by leveraging technology to enhance customer experience

### **Core Values**

- Commitment to Excellence
- Team Oriented Approch
- Problem Solving approch
- Be Open and Honest
- Business Ethics and Integrity
- Treat Each others with Respect
- · Customer Care
- Innovation

### Vision

Top 5 Logistics Service Provider

### **Our Commitment**

- Be honest with our customers
- Be proactive in resolving problems
- Respond to your request in time
- Uncompromising on work Quality
- Deliver what we promise
- Prioritize your business needs
- Maintain a positive and professional attitude
- Continuously improve process

## **Our Leadership Team**



Harihar Nath Founder I CEO

MIT Sloan Alumnus and IIM Calcutta Alumnus with 25+ years of experience in Supply Chain. Entrepreneur. Founder @ Cargomen Logistics



Kamal Jain Director

Director, Cargomen with over 25+ years of experience. Specialised in Foreign Trade Management from Institute associated with IIFT, New Delhi



Rajeev Thukral CSO I CFO & CHRO

MIT Sloan Alumnus with 32+ years experience with leading Multinational like GE, HCL in setting up organisation & Transformation



Suresh Pillhai Country Head - Freight

An MBA in Marketing, with over 32 years experience with NTC Logistics, Goodrich Logistics, Weiss Rohlig, C.H. Robinson, Hellman, UPS, and Blue Dart.



**Kwan Keng Lee**Director, Cargomen
(Singapore)

23+ years of rich and extensive experience in International Freight Forwarding (Ocean & Air Freight)

# **Our Services**

- Freight Forwarding
- Customs Brokerage
- Trade Compliance & Advisory
- Contract Logistics
- Specialized Services



Time Critical Logistics



Chemical Logistics



Bonded Warehouse Logistics



Free Trade Warehousing



**Project Cargo** 



**Exhibition Cargo** 

### **Competitive Advantages**

- Unique and creative solutions that meet the clients' expectations not only by realizing the clients' business objectives, but particularly by our strict adherence to the ethical principles of business
- Continuous search for opportunities beyond the agreed communications and business objectives
- Creative approach to the clients' special needs in order to find unique and tailormade logistic solutions

- Team work based on the implementation of progressive communication disciplines
- Professional quality of services provided by a highly motivated team
- Courage and readiness to communicate on behalf of client in crisis
- Strong ERP background
- · 24/7 availability of Logistics staff
- Speedy and accurate response to customer requirements
- Strategic partners located in USA, Europe, Middle East and Asia Pacific

- Defined and accurate lines of communication
- Quickest possible transit times at most cost effective price
- Commitment to excel in time critical delivery
- Dedicated Truck Deliveries
- Direct Pick Up and Deliveries

Cargomen's specialised knowledge allows us to offer you a tailormade service for all your logistic needs. nibitions aviation logistics shipping biotechnology
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# **Customs Brokerage**



With profound domain expertise, we are capable of rendering Custom Clearance Service. Our professionals have updated knowledge of rules & regulations of customs by utilizing their knowledge we clear air, sea and road consignment with hassle free manner. This service main aim to advice to the customers & help them to maintain documents related to import and export within the deadline. During the process, we ensure the safety of consignments. Further, our valuable clients enjoy this comfortable service at

Cargomen Logistics India Private Limited's customs brokers are the specialists in addressing your worldwide import & export requirements. Combined with a vast range of services, Cargomen Logistics India Private Limited, is able to provide you, the customer, the

fastest possible access to your cargo as it crosses through countries and continents via air, ocean, rail or truck.

At Cargomen Logistics India Private Limited, we take pride in our work. Working closely with your shipper translates into the provision of a quick and transparent release of your international freight we are connected to India Customs electronically, through ICEGATE and thus the expediting your documents. At Cargomen Logistics India Private Limited. Every shipment is a priority shipment for us!!

#### Our Services include

- Expert Guidance on Indian Customs Act, Tariff Classification
- Import Customs Clearance
- ATA CARNET / Exhibition
- In-Bond-Ex-Bond Clearance
- Inventory (VMI). Expert team to handle VMI
- Clearance under EOU/SEZ/EPCG/ Advance Licence
- Clearance Under Wireless Planning-Committee (WPC Licence)
- Expertise in providing Clearance for Pharmaceutical /

- Temperature Controlled Goods and Reference Standards Chemicals for R&D
- Specialised in Valuation procedures (SVB) for Import of goods b/w related parties
- Clearance from Plant Quarantine office for import of Pets, Animals
- Export Clearance under various Schemes
- Obtaining Drug Licence and NOC for importation of chemicals, drugs, vaccines from Drug Controller's office
- Clearance from Phytosanitary Office for import of goods

- Post-Shipment guidance and services including duty drawback, refunds and redemption of Bank Guarantee on completion of Export obligation under various schemes
- Carting / receiving goods
- Inspection of shipments
- Stuffing & de-stuffing at ports, ICD/CFS and at customers warehouse/Factory

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# **Trade Compliance & Advisory Services**

#### SPECIAL ECONOMIC ZONE (SEZ)

- · Registrations of Unit/Developer.
- Validation of duty exemptions and solutions.
- Inward and Outward entry of supplies.
- Zone to Zone / Interunit Transfer
- · Documentation.
- Winding up of Unit in case of exit and
- · related exit solutions.
- Customs clearance and data maintenance.

### EXPORT PROMOTION SCHEME ADVISORY

#### 100% EOU / STIP SCHEME

- Registrations of Unit/Developer.
- Validation of duty exemptions and solutions.
- Import clearance and maintenance of data.
- Solutions for completing export obligations.
- Winding up of Unit in case of exit.

#### **ROTDEP**

- Documentation.
- · Generation of e-Script.
- Buying/Selling of Script for importer/exporter.

# EPCG / ADVANCE AUTHORISATION / DFIA LICENCE

- · Checking eligibility.
- Online filling & Port registrations.
- Getting EODC (Export Obligation Discharge
- Certificate).
- Fixation of norms where ever required.

# Customs Duty Exemptions

Customs provide various duty exemptions to importer with or without conditions with its specialised team Cargomen helps its customer in understanding the technicalities involved in notification and advise client which is suitable to them. Right selection and careful execution help in saving cost and reduces future fine and penalties. Advice includes support in schemes like:

## MOOWR (Manufacturing and Other Opertions in Warehouse Regulation)

- Dedicated team of Cargomen domain experts
- Verification of site and liaisoning with Customs
- Obtaining License under Section 58 and 65
- Port documentation.

# IGCRD - Imported Goods at Concessional Rate of Duty

- Generation of IRN
- Advising importer about suitable duty exemption notification
- Execution of bond with EPD

#### FTA - Free Trade Agreements

- Selection of suitable FTA with appropriate serial no.
- Advising supplier and importer about ORIGIN Criteria
- Dispute resolution and representation of Customs

#### **Temporary Importation**

- Import of Exhibition Cargo under ATA Carnet.
- Arranging ATA Carnet for Exports
- Other duty exemption benefit

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# **Freight Forwarding**





At Cargomen, getting your shipment to where it's going, is all in a day's work. We will get your shipment anywhere in the world, door to door, port to port, or any combination thereof. At Cargomen, you can expect special counselling by a knowledgeable staff which can move your freight from your shipping dock to its final destination by air, ocean or land, working with all the major

Airlines and Liners, which translates to discounted freight rates and expedited transit times.

Cargomen is conveniently located

Cargomen is conveniently located within close proximity to many Airports / Seaport & airlines / liners allowing for the speedy pick-up and delivery of your cargo. Cargomen, tailors its professional services to meet the individual needs of its clients.

### Services

- Air Freight
- Ocean Freight
- Consolidation
- Warehousing
- Bonded Trucking
- Documentation
- Export Forwarding

- Insurance
- Letter of Credit Consultation
- GSP/SAAPTA certification
- Dangerous Goods Logistics

Hire the services of Cargomen Logistics and be relieved of the stressful intricacies often involved in the transport of goods.

# **Time Critical Logistics**













**SPEED** 

JUST IN TIME

**REAL TIME** MONITORING

**EXPEDITED CUSTOMS CLEARANCE** 

REDUNDANCY AND CONTINGENCY

**COMMUNICATION &** COLLABORATION

Time Critical Delivery: Whether it's a late pickup, last-minute request, or expedited delivery, we seamlessly coordinate between stakeholders with precision. Our blend of manual and automated processes, including real-time tracking and monitoring, expedited customs clearance.

24/7 Pan India Capability: Time Waits for No One!

Time is of the essence in time-critical freight. Our round-the-clock services are prepared to handle your mission critical cargo with an excellent network of partners, we guarantee your time-critical freight reaches its destination on time, every time.

**AOG Services:** Keeping Your Flights Soaring!

In the aviation industry, every minute counts. Our AOG services prioritize maximum safety, minimizing passenger inconvenience and financial losses. Our certified AOG specialists

efficiently transport aircraft spare parts, minimizing downtime and disruptions.

Cargo Charter: When Time Is of the Essence. We Take Flight!

When time is running out, our Cargo Charter services save the day. With a proven track record of critical deliveries, we transport life-saving vaccines and electronic goods. We successfully imported and distributed 17500 IBM laptops during COVID-19, saving jobs and minimizing losses.

Perishable Goods, Livestock, Dairy & Fisheries: Ensuring Safe Passage for **Our Furry Friends!** 

Giving utmost priority to the safe transportation of these precious live animals while complying with regulations. Our expertise extends to perishable goods, ensuring freshness and quality throughout the supply chain.

#### Life-Saving Drugs and Pharmaceutical Solutions with Precision!

In the fast-paced pharmaceutical world, timely delivery is crucial. We specialize in time-critical logistics for pharmaceutical products, including emergency medical appliances, vaccines, and oxygen concentrators, with proven track records during Covid-19. Whether by air, road, or sea, we ensure the safe and swift delivery of temperature-controlled pharmaceutical freight.





MRO - Parts Aircraft assembly Air Craft Engines



Pharmaceutical **Biotech** Clinical Research Medical devices Temperature control



Livestock Dairy Aqua Fruits and Vegetables



Semiconductor **Electronic Components** IT and ITES

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# **Contract Logistics**



- Warehousing & Storage
- Transportation
- Pick & Pact
- · Inventory management
- Palletisation





# **Packaging & Crating**

Cargomen offers professional packaging solutions for different product categories through its Packaging solution center. This professional knowledge enables us to deliver high quality packaging solutions on a global scale. Our highly efficient team of packaging experts takes care of the complete packaging process and ensures that goods are packed properly using high-grade packaging material.

These services provided by our company are convenient and cost-effective. Being known as a reliable company, we offer these services at extremely affordable prices to our customers within minimum possible time. Our highly efficient team of packaging experts takes care of the complete packaging process and ensures that goods are packed properly using high-grade packaging material. This ensures the safety of the goods during transportation even on long routes and broken roads.



The benefits of our professional packaging solutions are:

### **Physical Protection**

The objects enclosed in the package may require protection from, among other things, mechanical shock, vibration, electrostatic discharge, compression, temperature, etc.

#### Cost Reduction

Our best packaging solutions are a key element for cost reductions - e.g. lower packaging material consumption, better transport utilization and reduced damages.

### Sustainability

Professional packaging solutions help to preserve our environment by responsible use of raw materials and introduction of innovative and environmentally sound concepts.

#### Security

Packaging can play an important role in reducing the security risks of shipment. Packages can be made with improved tamper resistance to deter tampering and also can have tamperevident features to help indicate tampering.

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#### **Our Esteemed Customers**



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# **Our Culture**



What enables "Cargomen" most talked about in the industry?

Frankly, it's simple: Customer Focus, Quality Services, Unique Culture, Proven Leadership and a Commitment to serve and compete at the highest level. When people come to visit us they frequently comment on how they feel the energy - "good karma" - from walking around our halls. This energy is generated from our collective enthusiasm, innovative and entrepreneurial spirit. "Cargomen" adopts Cargomen core values, embodying the quintessential qualities of a successful business environment: common goals, customer focus, innovation, entrepreneurism, endurance, teamwork, respect, flexibility, Integrity, honesty and openness, fun, and most importantly TRUST. We wouldn't have it any other way.

Adherence to stringent ethical standards, as well as the use of on-time communication tools make Cargomen capable of optimally satisfying the business needs of it's Associates.

# Why Choose Us



#### **QUALITY SERVICE**

We provide high quality of service due to our emphasis on training our team with the latest industry knowledge. We understand that this business comes down to hard work, honest service and customer care. Cargomen Logistics builds its quality service and dependability which leaves no room for disappointing our loyal customers



#### **COMPETITIVE PRICES**

We negotiate with our vast network of carriers to offer the most competitive price in the industry. Because we handle large amounts of freight, we can leverage our buying power to negotiate better rates for our clients



#### PROVEN DOMAIN EXPERIENCE

Whether your freight is moving across the nation or across the ocean, Cargomen Logistics knows how to get it there at maximum efficiency. We have the logistics and supply chain management expertise, giving you the peace of mind that comes from working with a partner you can truly trust



#### VAST NETWORK OF CARRIERS

We hold our carriers in the highest regard, because without them we would not be able to carry out services to clients in the most efficient manner. We build dependable working relationships with our carriers by having an established process



IT/ITES



Pharmaceutical & Biotechnology



Special Economic Zones (SEZ's)



Solar



Agriculture



Medical & Healthcare



Aviation & Aerospace

# Industries We Currently Serve



Leather & Textile



**Cold Chain** 



Confectioneries



Tea & Coffee



Fairs & Exhibition (India Aviation Show)



**Automobile Industries** 



**Rubber Industries** 



Wind Based



e-Waste

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